

**Bachelor of Business Administration (B.B.A.)
Transfer Course Work
Southwest Minnesota State University**
Created 7/1/2019 for 2019-2020

I. LOWER DIVISION REQUIREMENTS (60)

LIBERAL EDUCATION CORE (39 credits minimum)

UMD COURSE

SMSU COURSE

Part I. Language and Reasoning Skills

A. Writing and Information Literacy

Write 1120 College Writing ENG 103 or 151

B. Oral Communication and Languages

Comm 1112 Public Speaking COMM 110 or SPCH 110
OR Comm 1222 Interpersonal Comm COMM 230
OR college level Foreign Language course (See Student Affairs)

C. Logic and Quantitative Reasoning

Math 1160 Finite, Intro to Calculus MATH 115
OR Math 1296-Calculus I MATH 150

and

Econ 2030 Applied Stats for Bus/Econ BADM 230 or
MATH 200 or 330

Part II. Knowledge Domains (25 credits minimum)

A. Natural Sciences (2 designators, 1 lab)

--Fulfilled by Minnesota Transfer Curriculum or AA degree

B. Social Sciences

Econ 1022 Principles of Econ: Macro ECON 202
Econ 1023 Principles of Econ: Micro ECON 201
Psy 1003 General Psychology PSYC 101 or
PSYC 102 (dependent on review)

C. Humanities (2 courses)

Blaw 2001 Legal Environment BADM 360 or 390

--Fulfilled by Minnesota Transfer Curriculum or AA degree

D. Fine Arts

--Fulfilled by Minnesota Transfer Curriculum or AA degree

Part III. Key Topics--The following areas are fulfilled by Minnesota Transfer Curriculum or AA degree

Course used for Global Perspective

Course used for Cultural Diversity in the US

Course used for Sustainability

ADDITIONAL PRE-MAJOR REQUIREMENTS

Acct 2001 Prin Financial Acctg ACCT 211
Acct 2002 Prin Mgmt Acctg ACCT 212
MIS 2201 IT in Business no equivalent
LSBE 2000 Interpersonal/Team Skills no equivalent
UST 1000 UMD Seminar (waived for transfer students)

Non-LSBE electives to total 60 cr.

--Fulfilled by Minnesota Transfer Curriculum or AA degree

At least 30 of the last 60 degree credits earned immediately before graduation must be awarded by UMD. Students must complete at least half of their courses at the 3xxx-level and higher at UMD.

Labovitz School

OF BUSINESS AND ECONOMICS

UNIVERSITY OF MINNESOTA DULUTH

Driven to Discover™

II. UPPER DIVISION REQUIREMENTS (60)

Strict limitations on use of Correspondence courses. See Student Affairs.

Complete the core course for your major first. Then, continue to take core classes & major classes simultaneously. Some classes within the majors are sequential, so delaying those may delay your progress toward graduation.

Communication Skills Requirement:

| | | |
|---------------------|--------------------------------------|-----------------|
| Write 3121 Advanced | Write: Bus/Org | 3 credits |
| or BCOM 3141 | Bus Comm | BADM 317 |
| LSBE 3000 | Preparation for Professional Success | 1 credit |

LSBE CORE (18 cr.)

| | | |
|---------------------------------------|-------------------------|---|
| *MgtS 3301 | Product & Optn Mgmt | 3 cr |
| *FIN 3601 | Corp. Finance | BADM 350 (dependent on review) or (BADM 357 & 358-dependent on review) |
| *MgtS 3401 | Org Behavior & Mgmt | 3 cr |
| *MgtS 3801 | Hum Resource Mgmt | 3 cr |
| *Mktg 3701 | Principles of Marketing | 3 cr |
| * Pre-requisites for MgtS 4481 | | |
| MgtS 4481 | Strategic Mgmt | 3 cr |

MAJOR REQUIREMENTS (21 cr.)

Please visit <https://lsbe.d.umn.edu/advising/planning.php> to gain a better understanding of our majors, faculty, course requirements and career information.

Major options for BBA degree: Economics, Entrepreneurship, Finance, Financial Markets, Financial Planning, Health Care Management, Human Resource Management, Management Information Systems, Marketing, Marketing Analytics, Marketing & Graphic Design, Organizational Management

BBA SUPPORTING COURSES (17 cr.)

NOTE: *Psy 3020, Stat 3411 and 3611, and Soc 3155 are equivalent to Econ 2030 and cannot be used to fulfill these requirements.*

1. U.D. Econ Elective:
2. U.D. Int'l Req:
3. Add'l Upper Division NON-LSBE electives to total 17 credits

Helpful information for admission into LSBE.

- 1.) Apply to UMD as a pre-business major.
- 2.) While at UMD, fill out an application for candidacy for admission into a business degree program.
- 3.) You are officially admitted into the business major once you have completed the pre-major courses and your cumulative and U of M GPA are at least 2.60.
- 4.) Utilize Transferology to see a complete list of the courses that will transfer from your current University.