

Bachelor of Business Administration (B.B.A.)  
**Transfer Course Work**  
**Central Lakes College**  
*Created 7/1/2019 for 2019-2020*

I. LOWER DIVISION REQUIREMENTS (60)

**LIBERAL EDUCATION CORE (39 credits minimum)**

UMD COURSE                      CENTRAL LAKES COURSE

**Part I. Language and Reasoning Skills**

*A. Writing and Information Literacy*

**Writ 1120** College Writing ENGL 1411 (dependent on review) or ENGL 1421 (dependent on review)

*B. Oral Communication and Languages*

**Comm 1112** Public Speaking COMM 1430 or SPCH 1431  
**OR Comm 1222** Interpersonal Comm COMM 1420 or COMM 1422 or SPCH 1421

OR college level Foreign Language course (See Advising Office)

*C. Logic and Quantitative Reasoning*

**Math 1160** Finite, Intro to Calculus no equivalent  
**OR Math 1296-Calculus I** MATH 1477 or MATH 1480

and  
**Econ 2030** Applied Stats for Bus/Econ MATH 1460

**Part II. Knowledge Domains (25 credits minimum)**

*A. Natural Sciences (2 designators, 1 lab)*

--Fulfilled by Minnesota Transfer Curriculum or AA degree

*B. Social Sciences*

**Econ 1022** Principles of Econ:Macro ECON 2401  
**Econ 1023** Principles of Econ:Micro ECON 2402  
**Psy 1003** General Psychology PSYC 2421 or 2423

*C. Humanities (2 courses)*

**Blaw 2001** Legal Environment BUSN 2541

--Fulfilled by Minnesota Transfer Curriculum or AA degree

*D. Fine Arts*

--Fulfilled by Minnesota Transfer Curriculum or AA degree

**Part III. Key Topics** –The following areas are fulfilled by

Minnesota Transfer Curriculum or AA degree

Course used for Global Perspective

Course used for Cultural Diversity in the US

Course used for Sustainability

**ADDITIONAL PRE-MAJOR REQUIREMENTS**

**Acct 2001** Prin Financial Acctg (ACCT 2011 & 2012 together

**Acct 2002** Prin Mgmt Acctg fulfill ACCT 2001 & 2002)

**MIS 2201** IT in Business no equivalent

**LSBE 2000** Interpersonal/Team Skills no equivalent

**UST 1000** UMD Seminar (waived for transfer students)

\*\*Grade of C or higher is required in Acct 2001 and Acct 2002 to be admitted into upper division for the accounting major

Non-LSBE electives to total 60 cr.

--Fulfilled by Minnesota Transfer Curriculum or AA degree

# Labovitz School

OF BUSINESS AND ECONOMICS

UNIVERSITY OF MINNESOTA DULUTH

Driven to Discover™

II. UPPER DIVISION REQUIREMENTS (60 credits)

**Community college course are not typically transferable into our upper division curriculum.**

*Communication Skills Requirement:*

Writ 3121	Advanced Writ: Bus/Org	3 credits
or BCOM 3141	Bus Comm	3 credits
LSBE 3000	Preparation for Professional Success	1 credit

**LSBE CORE (18 cr.)**

*MgtS 3301	Product & Optn Mgmt	3 credits
*FIN 3601	Corporate Finance	3 credits
*MgtS 3401	Org Behavior & Mgmt	3 credits
*MgtS 3801	Hum Resource Mgmt	3 credits
*Mktg 3701	Principles of Marketing	3 credits
<b>* Pre-requisites for MgtS 4481</b>		
MgtS 4481	Strategic Mgmt	3 credits

**MAJOR REQUIREMENTS (21 cr.)**

Please visit <https://lsbe.d.umn.edu/advising/planning.php> to gain a better understanding of our majors, faculty, course requirements and career information.

**Major options for BBA degree:** Economics, Entrepreneurship, Finance, Financial Markets, Financial Planning, Health Care Management, Human Resource Management, Management Information Systems, Marketing, Marketing Analytics, Marketing & Graphic Design, Organizational Management

**BBA SUPPORTING COURSES (17 cr.)**

**NOTE:** Psy 3020, Stat 3411 and 3611, and Soc 3155 are equivalent to Econ 2030 and cannot be used to fulfill these requirements.

1. U.D. Econ Elective;
2. U.D. Int'l Req;
3. Add'l Upper Division NON-LSBE electives to total 17 credits

**Helpful information for admission into LSBE.**

- 1.) Apply to UMD as a pre-business major.
- 2.) While at UMD, fill out an application for candidacy for admission into a business degree program.
- 3.) You are officially admitted into the business major once you have completed the pre-major courses and your cumulative and U of M GPA are at least 2.60.
- 4.) Utilize Transferology to see a complete list of the courses that will transfer from your current University.